

LEWIS AND KATHLEEN CRAMPTON

**South Ocean Blvd
Palm Beach, Florida, 33480
tel**

March 10, 2015

TO WHOM IT MAY CONCERN:

It is my pleasure to write a letter of recommendation for Ali Reynolds (Cargill Interiors). We recently worked with her on the renovation of our town house at Tres Vidas. This was a long project, drawn out by some scheduling issues and changes in both the contractor and the interior decorator. Ali was the only constant through the entire project and through her hard work and considerable diplomatic skills, everyone (including both sets of contractors and interior decorators) were satisfied; and the job was completed on time and, with minor exception of some changes that I made, on budget.

Ali has some qualities that make her very easy to work with. First, she is detailed in her drawings and planning. She reviewed the designs numerous times with me and was always willing to try yet another approach. (We must have redesigned our staircase 6 different ways and ultimately chose the easiest and the cheapest.) Second, she has a very easy manner which made her very popular and useful with both our contractor and with the subs since she could act as a “communicator” when issues arose. Additionally, she is multilingual which makes her especially helpful since many of the subcontractors speak only Spanish or Portuguese, both of which she speaks fluently. Third, she also has a raft of contacts with the vendors and subcontractors which facilitates the ordering and delivering (on time) of hardware and other supplies. Fourth, she is also very facile with the cell phone and her computer which means that it is easy to see options either that a vendor has posted or that she has completed herself. Finally, Ali monitored all expenses against the budget so that payment requests from the contractor could be easily tracked.

But most of all, Ali is a delight to be around. She is always upbeat, energetic, enthusiastic, and positive. Some days when we had problems (and all renovation jobs do) she managed to come up with creative solutions or approaches.

I would be happy to provide more specifics related to this most positive of recommendations.

Sincerely,

Kathleen R. Crampton
(Mrs. Lewis S.W.)
